
PRESIDENT & CHIEF EXECUTIVE OFFICER

PROFESSIONAL PROFILE

Mr. Pyatt is a senior executive, accomplished community business leader, and an expert in civil engineering with over 25 years of experience in large-scale civil and marine engineering projects. Astute leader and driving force behind Cashman's global expansion throughout the Americas, Middle East, and West Africa. Earned international recognition for developing outstanding solutions for logistically complex engineering projects, ranking in the Top 400 Contractors, and named as one of the Top 20 Contractors in Hazardous Waste by *Engineering News-Record (ENR)*. As an innovative strategist, Mr. Pyatt drove Cashman's unprecedented growth from \$15 million to over \$400 million in revenue. Through innovation and relationship building, he led the expansion of Cashman's industry footprint from civil and marine contracting, to include wind energy, industrial material-handling and power-generation contracting, and construction of prestressed liquid storage tanks, making Jay Cashman Inc. one of the nation's prominent multi-disciplined contracting firms.

EDUCATION

- ◆ Masters of Science / Civil Engineering / Massachusetts Institute of Technology
- ◆ Bachelor of Science / Civil Engineering / University of Florida

ACHIEVEMENTS & CAREER HIGHLIGHTS

- ◆ President and CEO of Jay Cashman Inc. for over two decades.
- ◆ Record of consistently delivering more than 30% year-over-year growth as President / CEO.
- ◆ Championed the successful award and execution of the largest environmental dredging project in U.S. history.
- ◆ Development of conceptual business models into specific growth strategies and execution of multi-faceted global business development campaigns.
- ◆ Top 400 Contractors and named as one of ENR's Top 20 Contractors in Hazardous Waste.
- ◆ Built /cultivated more than a dozen profitable /successful joint ventures and strategic business partnerships, generating billions of dollars in executed work with major global partners. Large American partners include Kiewit, Perini, Weeks, Traylor Brothers, and Walsh. Smaller American partners include Cape Romaine Contractors, Republic, and Testa. Large international partners include Balfour Beatty, Seiko, Kajima, Interbeton, Rodeo, and Lodagianni.
- ◆ Acquisition / assimilation of six distinct businesses into The Cashman Companies.
- ◆ Successfully negotiated and awarded large-scale, multi-disciplined government contracts domestically and abroad.

PROFESSIONAL AFFILIATIONS

- ◆ Past President, Utility Contractors Association of New England
- ◆ Former Chairman, Construction Industries of Massachusetts
- ◆ Member, American Society of Civil Engineers
- ◆ Major Donor and Member of Annual Event Committee, Joslin Diabetes Center